

JOB DESCRIPTION



POSITION: INSURANCE BROKER GENERAL MANAGER

Job Description

- Establish insurance broker company.
- Manage sales team and improve team sales performance.
- Expand social networks through various methods and develop customer resources, including activities, networks, and cold calls etc.
- Provide specialist insurance service including customer needs identification, solution recommendations, application fulfillment, and follow up.
- Proactively build and continuously improve sales enabling tools to effectively communicate benefits of insurance products.
- Manage individual portfolio to ensure the highest rate of customer satisfaction and persistency through post-sales and ongoing customer engagement.
- Ensure self and team activities comply with relevant legal and regulatory requirements and meets company standards and procedures.

Requirements

- Fluent in Chinese (verbal and written) as a working language, and basic English communication skills
- The nationality of candidates is required to be from Southeast Asia, including China, Malaysia, Thailand, Vietnam, Indonesia, etc. Does NOT accept Cambodian candidates due to protection of business secrets.
- Qualification Certificate for insurance brokers in at least one country is required, including China, Singapore, Malaysia, Vietnam, Thailand etc.
- Must have Insurance Sales Experience, especially in insurance industry with on-hand client resources.
- Knowledge in all types of insurances, including life, property, auto, fire, medical etc.
- Strong verbal and written communication skills in English as working language.



SHARECV VIETNAM COMMUNITY CO., LTD
Address: Floor 5, Tuoi Tre Building
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- Working location: Phnom Penh
- Working time: 8:00am to 17:30pm (lunch break 1.5hours)

You are a best candidate!