



SHARECV VIETNAM COMMUNITY CO., LTD
Address: Floor 5, Tuoi Tre Building
25 Dao Duy Anh St, W.9, Phu Nhuan Dist, HCMC

CONFIDENTIAL

Invitation From Sharecv Viet Nam

POSITION: HEAD OF DEVELOPMENT

* **Reporting : The Owner**

- * Location : Working location: home-based working at the beginning. The company is having a temporary office at SECC Centre (Dist. 7, HCMC)
- * Business: manufacturing of elastic bands & traps
- * Subordinates: 6 sales staffs & 4 sales admin; work independently at the beginning
- * Interview: 2 rounds (1 online & 1 face-to-face)
- * Salary and benefits package: open for discussion depend on candidate's capability

Job Description

* **Main tasks:** Build up and expand business in Vietnam. Together with the owner and HRM to build and set up new team, policies & procedure.

* **Job description:**

- Make business strategy and improving the performance of the USA & EU team
- Search and develop new markets, new customers
- Overseeing the planning and implementation of merchandising strategies
- Work with the buyer about their demand, and factory capacity to get orders
- Managing the entire order planning to ensure effective allocation
- Evaluating existing suppliers/vendors in order to enhance productivity and achieve the highest efficiency
- Keep close relationships with buyers/suppliers
- Control Bulk orders.
- Tracking Just-in-time inventory movement
- Identifying trends and monitoring supply and demand
- Make sales reports and providing guidance on how to improve figures and buyer engagement
- Manage and Develop teams with proper capability to serve company business strategy
- Other tasks assigned by Owner

Job Requirement

- Advanced Chinese skills is a must; fair English skills is acceptable.
- Together with the owner and HR Manager to build and set up new team, policies & procedure.
- Existing customers and networks with big customers in the same industries.



SHARECV VIETNAM COMMUNITY CO., LTD
Address: Floor 5, Tuoi Tre Building
25 Dao Duy Anh St, W.9, Phu Nhuan Dist, HCMC

CONFIDENTIAL

Invitation From Sharecv Viet Nam

- Bachelor's degree in business administration, garment, foreign trade, or related field
- Having similar experience at least 10 years in Garment Sales
- Well-versed with the Vietnamese garment market and customer trends.
- Team management and leadership skills.
- Strong communication and collaboration abilities