



KY NGUYEN VANG SERVICE TRADE CO., LTD

Address: Floor 5, Tuoi Tre Tower, 60A Hoang Van Thu St, W.9, Phu Nhuan Dist, HCMC

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Invitation From Ky Nguyen Vang Consultant

JOB DESCRIPTION



POSITION: SALES MANAGER

FIELD: Managing tasks related to export logistics, bidding/managing sea transport units by each forwarder, overseeing other tasks of the Sales Management department.

Reporting : Line Mgr (Expat)

Job Description

- Develop logistics export , bidding and forwarder services
- Cooperate with Director to develop business of logistics export , bidding and forwarder services
- Liaising with relevant Trade Lane Managers
- Query resolution with Customers/Manager/relevant departments, timely resolution and response to customers.
- Pro-actively search, qualify, develop and engage into new customer relationships.
- Provide service support and claims resolution for extraordinary issues.
- Maintain and develop relationship with current and new clients
- Using and exploring company's customer database or searching by your own
- Ensure quality of customer service for internal and external clients through prompt feedback and suitable solutions timely



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- Other tasks assigned from time to time according to company's strategy

Job Requirement :

- Experience: 5 ~ 10 years of experience in a of Business Development experience in Freight Forwarding/Logistics industry
- Age: Under 40
- Gender: Male preferred
- Language: Proficient in English or Vietnamese communication is required

Salary & Allowance:

- Below is the reference information, further discussions can be held with the department during the interview.
- Basic Salary: 2500 ~ 4000 usd
- Monthly Bonus : Fluctuating between 700~1000 USD per month.
(total: 2700 ~ 5000usd)
- Accommodation: max 1000 usd
- Mobile phone: 80usd
- Return ticket: 1 ticket by 6 months